

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

CONTRACT NUMBER: **GS-27F-0017U**
PERIOD COVERED BY CONTRACT: **April 8, 2008 through April 7, 2013**

VENDOR INFORMATION: (point of production)

J & J Industries, Inc.
818 J & J Drive
Dalton, GA 30721
Phone: 800-241-4585 Fax: 706-275-4433

www.jj-invision.com

Business Size: **LARGE** DUNS: **00-333-6971**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

1a. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices.

SIN 31-301: Broadloom carpet

SIN 31-303: Carpet tiles

SIN 31-601: Recycled and/or biobased content (as defined in Executive Order 13101) flooring

SIN 31-603: Floorcovering Accessories and Accessorial Services

SIN 31-604: Optional Installation (carpet and hard surface)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

SIN 31-301: Style Number 2760: Alias 26oz. Broadloom (Stain Resistant). GSA Price: \$9.42 per sq yard

SIN 31-303: Style Number 7510M: Solutions Modular (Stain Resistant) GSA Price: \$15.32 per sq yard

SIN31- 603: 4" Carpet Base GSA Price: \$1.86 per sq. yard (no minimum square yardage)

SIN31-604: Direct Glue w/o attached cushion GSA Price: \$7.36 per sq. yard

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

Not Applicable

2. Maximum order: **SIN 31-301: \$500,000**
SIN 31-303: \$500,000
SIN 31-601: \$500,000
SIN 31-603: \$150,000

3. Minimum order: **\$100**
4. Geographic coverage (delivery area). **48 contiguous states, Washington DC, Alaska, Hawaii, Puerto Rico, and US territories.**
5. Point(s) of production (city, county, and State or foreign country).
J & J Industries, Inc.
818 J&J Drive
Dalton, GA 30721
Whitfield County
6. Discount from list prices or statement of net price. **Net GSA pricing is listed in the pricing tables below**
7. Quantity discounts. **An additional 1% for orders \$200,000-\$400,000**
An additional 2% for orders \$400,000+
8. Prompt payment terms. **0%, Net 30 Days**
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Yes**
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **Yes**
10. Foreign items (list items by country of origin). **NONE**
- 11a. Time of delivery.

Carpet & Carpet Tiles w/o attached cushion	75 Days ARO
Carpet w/ attached cushion	90 Days ARO
Cut & Bound rugs	90 Days ARO
Carpet Cushion	60 Days ARO
Mats & Matting	30 Days ARO
- 11b. Expedited Delivery. Quick Ship program- items available are listed on price list.
Expedited delivery is available, please contact J & J Industries, Inc. for details.
- 11c. Overnight and 2-day delivery.
Products may be available for urgent delivery. Urgent delivery time is Negotiated between Contractor and Ordering Agency
- 11d. Urgent Requirements.
Products may be available for urgent delivery. Urgent delivery time is Negotiated between Contractor and Ordering Agency
12. F.O.B. point(s). **Origin, freight pre-paid and added to invoice**

13a. Ordering address.

J & J Industries, Inc.
Attn: Rachell Byers
818 J&J Drive
Dalton, GA 30721
PHONE: (800) 241-4585 Ext: 8608
FAX: (706) 275-4433
rachell.byers@jj-invision.com

or

J&J Industries, Inc.
Attn: Stacie Bagley
818 J&J Drive
Dalton, GA 30721
PHONE: (800)241-4585 Ext. 8308
FAX: (706)275-4433
stacie.bagley@jj-invision.com

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/bpa).

14. Payment address.

J & J Industries, Inc.
P.O. Box 198245
Atlanta, GA 30384-8245
PHONE: (800) 241-4585
FAX: (706) 275-4433

Correspondence address:

J & J Industries, Inc.
P.O. Box 1287
Dalton, GA 30722

15. Warranty provision. **J & J Industries, Inc.'s Standard Commercial Warranty**

Fiber Warranties

Stain Removal Warranty – J+J/Invision warrants that all products manufactured with 100% Encore® SD Ultima® will resist permanent staining caused by spots and spills for the lifetime of carpet.

Colorfastness Warranty – J+J/Invision warrants that products manufactured with 100% Encore® SD Ultima® and installed for indoor use only will not undergo a significant change in color due to exposure to light or exposure to atmospheric contaminants for the lifetime of the carpet.

Wear Warranty – J+J/Invision warrants that products manufactured with 100% Encore® SD Ultima® will retain a minimum of 90-percent of their face fiber for the lifetime of the carpet.

Static Protection Warranty – J+J/Invision warrants that products manufactured with 100% Encore® SD Ultima® will retain a lifetime static protection below 3.0 kV as tested by AATCC-134.

Solutia's Limited Lifetime Wear Warranty - 10% Fiber Loss

Solutia warrants that after proper installation carpets made with Solutia Ultron Nylon 6,6 will retain at least 90% of its pile fiber for the useful life of the carpet. This is a limited lifetime warranty on fiber loss from abrasive wear and is not intended as a warranty on matting, crushing or watermarking. Also excluded are damage due to tears, burns, pulls, pilling, shedding, pets or any damage other than normal wear. Damage due to improper maintenance or installation defects are also excluded. This warranty does not include stairs and is subject to Solutia's General Terms and Conditions.

Solutia's Antistatic Warranty - Lifetime

Solutia warrants that carpets constructed of Ultron Nylon 6,6 shall not generate static shock exceeding 3.5kv for

the useful life of the carpet. The threshold for normal human sensitivity is 3.5kV when tested by AATCC test method 134.

Broadloom Backing Warranties - Lifetime (Backing Dependent)

NOTE: *The use of Commercialon® Premium Carpet Adhesive and Commercialon® Premium Carpet Seam Sealer is required. If Commercialon® products are not used, lifetime backing warranties are reduced to three years.*

Tuft Bind Warranty (edge ravel, yarn pulls, zippering) – J+J/Invision warrants that under normal use, carpet will not fail to perform due to insufficient tuft bind as evidenced by edge ravel, yarn pulls or zippering.

Delamination Warranty – J+J/Invision warrants that under normal use, carpet will not fail to perform due to the delamination of the secondary backing. Although not required, chair pads are strongly recommended under chairs with rolling casters to preserve appearance and to prevent accelerated wear.

Moisture Penetration (Endure® Plus & TitanBac® Plus) – J+J/Invision warrants that under normal use, carpet will maintain a functional barrier to moisture penetration.

Nexus® Modular Backing Warranties

NOTE: *The use of Commercialon® Premium Modular Adhesive is required.*

Moisture Penetration Warranty – J+J/Invision warrants that under normal use carpet will maintain a functional barrier to moisture penetration.

Tuft Bind Warranty (edge ravel, yarn pulls, zippering) – J+J/Invision warrants that under normal use carpet will not fail to perform due to insufficient tuft bind as evidenced by edge ravel, yarn pulls or zippering.

Delamination – J+J Invision warrants that under normal use carpet will not fail to perform due to the delamination of the secondary backing. Although not required, chair pads are recommended under chairs with rolling casters to preserve appearance and to prevent accelerated wear.

Dimensional Stability – J+J/ Invision warrants that under normal use and atmospheric conditions, Nexus® Modular is dimensionally stable and will not shrink, grow, cup or dome.

eKo® Modular Backing Warranties

NOTE: *The use of J+J/Invision eKoTac® Modular Adhesive is required.*

Moisture Penetration Warranty – J+J/Invision warrants that under normal use, carpet will maintain a functional barrier to moisture penetration.

Tuft Bind Warranty (edge ravel, yarn pulls, zippering) - J+J/Invision warrants that under normal use, carpet will not fail to perform due to insufficient tuft bind as evidenced by edge ravel, yarn pulls or zippering.

Delamination - J+J/Invision warrants that under normal use, carpet will not fail to perform due to the delamination of the secondary backing. Although not required, J+J/Invision strongly recommends chair pads under chairs with rolling casters to preserve appearance and to prevent accelerated wear.

Dimensional Stability - J+J/Invision warrants that under normal use and atmospheric conditions, eKo Modular is dimensionally stable and will not shrink, grow, cup or dome.

Adhesive Warranties

Commercialon® Premium Carpet Adhesive and Commercialon® Premium Carpet Seam Sealer Lifetime Warranty - J+J/Invision warrants Commercialon® Premium Carpet Adhesive and Commercialon® Premium Carpet Seam Sealer against product failure for the lifetime of the installation.

Commercialon® Premium Modular Adhesive Lifetime Warranty - J+J/Invision warrants Commercialon® Premium Modular Adhesive against product failure for the lifetime of the installation.

eKoTac™ Modular Adhesive for eKo® backed products – J+J/Invision warrants eKoTac Modular Adhesive against product failure for the lifetime of the installation.

**Trademark of The Dow Chemical Company*

16. Export packing charges. **NONE**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **SAME**
18. Terms and conditions of rental, maintenance and repair. **NOT APPLICABLE**
19. Terms and conditions of installation. **NOT APPLICABLE**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices. **NOT APPLICABLE**
21. List of service and distribution points. **NOT APPLICABLE**
22. List of participating dealers. **NONE**
23. Preventive maintenance. **NOT APPLICABLE**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).



Winner of GSA Evergreen Award - 2009



Our sole purpose is to bring vision in-line with reality – freeing architects, designers and end users from compromise – and do it in a way that is sustainable and doesn't negatively affect the environment. It is for this reason that we have created EnAct® (Environmental Action): our organization-wide focus on reducing, recycling, reusing and creating a healthier, more sustainable environment.

In accordance with our EnAct program, all J+J/Invision products are manufactured in an ISO 14001:2004 certified facility. We also offer three backing systems that are NSF/ANSI Standard 140-2007 Certified (eKo® – Platinum Certified, PremierBac™ Plus – Gold Certified and TitanBac®Plus – Gold Certified.)

Five areas in which our efforts have resulted in significant reductions are:

Water consumption	46%	Solid waste management	77%
Electrical consumption	27%	Natural gas consumption	22%

The following environmental initiatives fall under the J+J/Invision EnAct program:



Return, reuse, recycle, reduce - sample return program

Created with the goal that no architect folders or carpet samples will reach a landfill, J+J/Invision's R4 program means the company will take back folders and samples, regardless of manufacturer, and guarantee they will not be landfilled. On average we recycle/reuse 7,000 pounds of samples per month. Those wishing to make a return can call customer service at 1.800.241.4586 for a prepaid sample return label or print one from the company's websites.



Fully recyclable, PVC-free modular backing

The name says it all – “echo” – it goes out and comes back – to be processed as raw material for new eKo backing. That's right, both the carpet face fiber and backing can be recycled into new backing. An infinite “echo” of usefulness. To make things even easier, for a minimal charge, we'll facilitate pick-up of your carpet at the end of its useful life.



Finding the most beneficial end-use for your reclaimed carpet

We will take your worn carpet and guarantee that it will not reach a landfill, regardless of original manufacturer, type or fiber content. With about five billion pounds of discarded carpet being land-filled every year, we are determined to do all we can to quickly and dramatically reduce that number. We strive to find the most beneficial end-use for your reclaimed carpet. In fact, we will even pick it up — just call and leave the rest to us.



A simple internet-based solution for instant product sustainability values

J+J/Invision was the first commercial carpet maker to provide ecoScorecard—an internet-based tool that enables architects, designers and end-users to search, evaluate and document products based on varied environmental parameters. Literally within seconds, the user sees a comprehensive accounting of how the product contributes to selected environmental criteria. And the user can create password-protected project folders and store search information for future use.



Since 1991, J+J/Invision has pursued an ambitious, wide-ranging effort at its corporate campus and among all associates to encourage and support working and thinking with social responsibility and product sustainability in mind.

Some of the campus green efforts include:

- All products are manufactured in an ISO 14001:2004 certified facility.
- Three backing systems are NSF/ANSI Standard 140-2007 certified. eKo - Platinum Certified, PremierBac™ Plus – Gold Certified and TitanBac® Plus – Gold Certified
- Member of The Designers Accord – a global coalition of designers, educators, researchers, engineers, and corporate leaders, working together to create positive environmental and social impact.
- Partnering with Dow Chemical Company to produce latex backing with LOMAX™ Technology – an innovative solution that uses landfill gas as renewable energy.
- Ongoing goal of sending zero waste to landfills.

- Recycling of our own post-industrial solution dyed nylon extrusion waste.
- Shipping of carpet tiles on reusable pallets, not in cardboard boxes.
- In-plant recycling of paper, cardboard, strapping, backing, roll wrap, aluminum cans & other metals.
- Virtual sample program employing Tryks® (Simulated Strike-Offs).
- ColorLoc Plus,® available on many of our products, allows many harsh stains to be cleaned using only water.
- Recycling Center and convenient containers for employees (free of charge for home and work).

J+J/Invision awards:

- GSA Evergreen Award - 2009
- Pollution Prevention Partner (P3)
- Georgia Clean and Beautiful /Industry Recycling Award
- Keep America Beautiful Business / Industry Recycling Award
- Best Places to Work in Georgia 2008 – *Georgia Trend* Magazine
- 2009 Family Business of the Year – Cox Family Enterprise Center at Kennesaw State University and *Georgia Trend* Magazine

All products that are listed under SIN 31-610 meet the Executive Order 13101 and contain recycled content.

25. Data Universal Number System (DUNS) number. 00-333-6971

26. Notification regarding registration in Central Contractor Registration (CCR) database.

CAGE Code # 1EXZ3

27. Disaster Recovery Certified
Section 833 of the John Warner National Defense Authorization Act for fiscal year 2007 (Public Law 109-364) amended 40 U.S.C. 502 to authorize the Administrator of General Services to provide for the use of Federal Supply Schedules by state and local governments for the purchase of products and services to be used to facilitate recovery from major disasters, terrorism, or nuclear, biological, chemical or radiological attacks.

28. State Contracts:
State of North Carolina
State of Massachusetts
State of Connecticut
State of Florida
State of California (CMAS)
State of Kentucky
State of Virginia
State of Kansas
State of Alabama
State of Utah

Company Profile and Capability Statement

Executive Summary

Integrity, innovation, commitment to our customers

With over 50 years of commercial carpet experience, J+J/Invision has a wealth of expertise at bringing to market an extraordinary range of commercial carpets, across a spectrum of price points, that push the boundaries of texture, color and performance – in both modular and broadloom. All of our carpets are designed to exceed your expectations: in design, color and performance.

At J+J/Invision we manufacture only commercial carpet, primarily for corporate interiors, but also for government, healthcare, retail, educational and institutional facilities. While we are one of the largest privately-held mills in the industry, we have retained the flexibility to meet our customers' most demanding challenges.

All products are manufactured at the J+J/Invision campus. From Extrusion to Yarn Processing and Tufting to Shipping, every process is completed on-site.



Highlights

- Privately owned since 1957
- 100% vertically integrated (from extrusion to finishing)
- 1 million square feet manufacturing space under roof
- 52 year history in commercial market
- Oldest exclusive manufacturer of commercial carpet in the United States

Mission Statement

Our Purpose

Our purpose is to provide quality products to meet the needs and to support the continued well-being of our customers, our associates, our communities, our environment and our shareholders. We strive for excellence through the pursuit of quality, value and service in all that we do.

Our Commitment

We are committed to the moral and just treatment of our customers, suppliers, associates and all with whom we come in contact. Affirming our trust in God, we seek to treat everyone in the same manner as we would wish to be treated.

Our Mission

As we live out our purpose and commitment daily, we seek to become the top supplier of carpet products for the commercial market.

Financial Information / Bank Reference:

- J+J/Invision is a privately-held company with sales over \$140 million
- Profitable every year since incorporation (1957)
- J+J/Invision is listed on Dun & Bradstreet (Number 00-333-6971)
- Bank Reference:

Bank of America, N.A.
300 South Thornton Ave.
Dalton, Georgia 30720
706-275-6048

Address:

P.O. Box 1287
818 J&J Drive
Dalton, GA 30722-1297
p. 706.529.2100 / 1.800.241.4585
f. 706.275.4433 / 1.800.628.4329
web: www.jj-invision.com

Sales and Marketing

J+J/Invision exists in order to provide you with the best of both worlds. From front office to back office, we provide high quality products that offer both design sophistication and performance — and work within your budget – thus eliminating the need to sacrifice or mix and match products that weren't designed to coordinate. Our sole purpose is to bring vision in line with reality for architects, designers and end-users – freeing them from compromise. And do it in a way that is sustainable and doesn't negatively affect our customers or the environment. In one place. With one company.

Our manufacturing is geared towards the needs and requirements of our customers and the unique demands of their spaces. Designed to coordinate, with accent palettes that focus on both sophisticated, contemporary and traditional corporate color options – we allow you to spec and stretch your budgets without conceding your vision or compromising your design.

We also stand behind our products with the Total Performance System™ guaranteeing that our fibers, backings and adhesives will last a lifetime. The Total Performance System provides you with an easy, worry-free solution with unparalleled protection.

Advanced Performance Backing Systems

J+J/Invision offers a whole range of backing systems, in both modular and broadloom, to meet whatever needs your project may require. Whether you are looking for general office carpet, special-use carpet for institutional environments or advanced carpet for superior on-the-floor protection, our backing and yarn systems can be performance matched to your projects' needs. All of our backings come with Environmental Performance Technology™: environmentally friendly materials and advanced on-the-floor performance.

Broadloom backing systems

PremierBac™ Plus (NSF/ANSI Standard 140-2007 Gold Certified)

The broadloom backing standard – J+J/Invision's PremierBac Plus provides superior construction to ensure solid dimensional stability for broadloom carpets.

Endure® Plus

J+J/Invision's cushioned backing system for broadloom products that offers increased performance, comfort and durability, all with a lifetime warranty.

TitanBac® Plus (NSF/ANSI Standard 140-2007 Gold Certified)

A unique moisture management backing system featuring Environmental Performance Technology.

Modular backing systems

eKo® (NSF/ANSI Standard 140-2007 Platinum Certified)

High performance modular backing system with an infinitely recyclable life. An endless "echo" of usefulness.

Nexus® Modular

For over 20 years our modular products have offered outstanding performance with flexibility in design as well as installation.

Nexus Cushion Modular Backing

Nexus modular tile backing system thermoplastic polymer technology provides outstanding features and benefits for major end-use segments of the commercial carpet market including government.

Assurance of Supply

Available Resources Capacity (approximate)

Yarn	20-25%
Tufting	25%
Finishing	40%

Storage Capacity

Storage Capacity = 3.5 Million Square Yards

Roll Inventory Capacity = 2.5 Million Square Yards (Currently at 1.6 Million)

Finished inventory is kept in two separate warehouses. Raw material inventory is maintained in three different warehouse locations.

Delivery

There will be an Account Services Coordinator (ASC) assigned to manage the GSA account. The ASC will work closely with our Traffic and Logistics Coordinator to make sure all products are shipped so as to arrive at the correct time.

The J+J/Invision Traffic and Logistic Coordinators will work closely with designated carrier to ensure on-time deliveries.

Corporate Culture

The same notion of “family” has been carried through J+J/Invision from the time that there were just 15 employees to the 824 employees that make up the company today. Simply put, J+J/Invision’s leadership and ownership view the entire corporate body as family.

The corporate values of J+J/Invision are the same values of the founding families and can be used interchangeably at home or at the work place. These include the focus on Christian principles and serving people. The culture of the company is best expressed in the statement of “Purpose, Commitment and Mission”.

These statements continue to be carried out through the years with acts that show care and compassion toward all employees. One of the most anticipated events is the annual Christmas Dinner in which everyone gathers around to hear CEO, Jim Bethel read the Christmas Story. During this fellowship time the Profit Sharing Checks are handed out and employees enjoy a dinner, which is catered with the traditional holiday items.

Along with annual traditions, the leaders feel that preventative wellness is another way that they can contribute to employees’ well being. This is depicted in the “Working for Life” program which pro-actively manages health and wellness for all active associates. Employees are given the opportunity to earn credits for many of the free health screenings and events offered each month by J+J/Invision.

J+J/Invision also encourages sustainability, not only in business practices but at home as well. Recently, recycling containers were added to the campus in which employees can bring paper, plastic and aluminum recyclables from home. Each employee was given a bin to easily transport recyclables.

The corporate culture is very much like a family. Everyone is recognized and appreciated, from tufting and extrusion to the officers of the company, no job goes unnoticed. J+J/Invision is known throughout the community as a great place to work.

Implementation

J+J/Invision is committed to providing the most innovative broadloom and modular carpet products available in the commercial market, uniting design vision with performance and budget. We work proactively to reduce the time and complexity of the bid process, reduce the need for value-engineering and provide customers with products that help create award-winning spaces that meet sustainability demands. J+J/Invision stands behind our products from specification through installation, providing customers a seamless and rewarding experience with one representative and one brand.

Contact Us

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www.jj-invision.com

Vice President of Government Sales:

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PHONE: 800-241-4585 ext. 7930
bill.crosley@jj-invision.com

Government Sales Representative:

Carolyn Coulter
PHONE: (202) 223-3337 – Washington DC office
(800) 241-4586 ext. 7927 - Voicemail
carolyn.coulter@jj-invision.com

Payment address:

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GSA Business Coordinator:

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